

Customer Relationship Expert

Award winning [Source Energy](#) has been designing and installing renewable energy solutions for over 8 years. Based in Cornwall we are passionate about growing the business into one with national presence – we've already started this journey and business expansion means we need to recruit 2 more graduates to join the team.

As a Customer Relationship Expert and office based in Cornwall, you'll be responsible for a geographic area in the UK which means you have ownership of the customer relationship throughout their journey with us. This means you will be responsible for creating and maintaining a great first impression!

We work with Unlocking Potential because we aim to do just that with the graduates that we recruit so have a flexible ethos to graduates degree discipline. We'll teach you how to think, not what to think and if you can embrace this methodology and combine it with your drive, enthusiasm to succeed then we should talk!

Part of your role will be to create and sustain interest with our business and solutions – we'll train you how to do this – all you need to do is bring your enthusiasm for customer communications and tenacity to see the journey through with the customer. Part of your responsibility will be to recognise when the customer is ready to place an order – again, we'll train to do this all you need to do is prepare a handover to our fabulous regional sales managers who will progress the sales order.

It's a great opportunity and to enable you to get to know us a bit better, we are holding an informal open morning in conjunction with Unlocking Potential on Friday 4th July 2014. We'll tell you a little bit more about our business and our culture and you'll get to meet 2 of our existing graduates who are Customer Relationship Experts who joined us at the beginning of the year so that you can talk to them informally about the journey and successes they've already achieved.

Register your interest in joining the discussion by sending your CV via the [Grad Cornwall website](#) and we'll send you an invite to join our event. This could be the start of your new career in customer relationship management....

You can also register your interest by sending an email to info@sourceenergy.co.uk – please include your CV

We also have other opportunities in our [project management](#) team and [design and specification](#) team so please feel free to register your interest for either of these roles and come along to see us on 4th July – we're happy to talk you through those roles as well.

Note: This position is open to anyone with a degree of 2.2 and above achieved in the last 3 years' in any discipline.